



TUBE AND PIPE



## The focus your tube and pipe operations deserve.

**YOUR INDUSTRY IS MORE DEMANDING NOW THAN EVER BEFORE.** From newly emerging markets for premium pipes and connections, to increasing demands for improved quality control, safety and better corrosion protection, you've got an array of challenges to meet. That's why you need high performing process fluids and coatings, coupled with the process expertise of a supplier with the global experience to fuel your business success. That's why you need products that go beyond getting the job done.

That's where Quaker comes in. We're a valuable partner in improving your operations by providing application expertise and customized support services at the local level. Quaker

has the product technology to assist you in your entire tube and pipe-making process – everything from casting, forming and finishing, to coating of tubular products.

By implementing a complete package of value-added fluids and coatings combined with our worldwide research, experience and process expertise, you will see a maximum return in employee health and safety, equipment performance and cost reductions in your plant. That means profitability and success for your business.



## Whether it is casting, forming, threading, finishing or coating, Quaker has the integrated process solutions and superior service to optimize your operations and increase profitability.

### KEY BENEFITS OF CHOOSING QUAKER FOR YOUR SEAMLESS AND WELDED TUBE AND PIPE OPERATIONS

- » We have the history, products, experts and global presence to identify and solve your specific technical and business challenges
- » We understand the processes and applications inside and out – and can provide improvements in both product technology and application equipment
- » We can integrate your entire process – from casting, forming and finishing, to coating – maximizing your productivity while ensuring process and chemical compatibility
- » We put environmental compliance and worker health and safety at the front of everything we do
- » We utilize data-based decision making to analyze and improve your processes. Our extensive global database of tube and pipe applications allows us to capture and share best practices more effectively and efficiently

### NO ONE ELSE BRINGS YOU THIS DEPTH OF KNOWLEDGE AND RESOURCES

Quaker's global focus on the tube and pipe industry provides unmatched dedication and commitment to this market segment. Our unique "front-to-back" portfolio of products and process know-how differentiates us from the competition. We leverage this expertise and technology with global resources to provide custom solutions at the local level.

On the front end, our leading position in process fluids and specialty lubricants for steel mills provides synergies and benefits in the applications of fire-resistant hydraulic fluids, specialty greases and hot forming and rolling lubricants for seamless pipe production. In welded tube processes, our corrosion preventives applied on incoming coiled substrate help optimize subsequent tube-forming operations.

Further downstream, we lead the way with innovative metalworking fluids for higher performing pipe-threading applications and stringent finishing operations. At the back end, our coatings – including environmentally friendly solvent-based coatings, fast-drying, low-VOC, water-based coatings and UV coatings – can be customized to meet increasing market performance demands.

### FACING A CHALLENGE THAT EXISTING SOLUTIONS CAN'T SOLVE? NO PROBLEM.

We're the ones that can help you in any part of the process. We can serve the entire production line, providing fully compatible chemistry for optimal performance and control. We can even provide custom turnkey solutions for application equipment.

**Put the right partner to work for you – at every step of success. Contact Quaker today to transform your business from the inside.**

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